



June 20, 2013

To Whom It May Concern,

I have had the opportunity to work with White Sands Construction, Inc. for the last two years under Cooperative Educational Services, New Mexico, Job Order Contracts (JOC). They have demonstrated a great aptitude for the JOC process. They are very knowledgeable in project development methods, and procedures, including project management, line item cost estimates, creating appropriate scopes of work as required, and responding to every project in a timely manner.

Sincerely,

A handwritten signature in blue ink, appearing to read "Michael A. Shiplet".

Michael A. Shiplet  
Four Corners Regional Manager  
The Gordian Group