

December 7, 2009

To whom it may concern,

I am writing to recommend White Sands Construction, Inc. for future and potential construction projects that you may be considering. As design engineers and project managers for large national construction projects, Bohannon Huston, Inc. has had the opportunity to work with many construction contractors over the last 50 years of business. We have worked with White Sands Construction, Inc. of various projects in Southern New Mexico and found them to be very organized, reliable and professional. Our more recent projects with them were the Otero County Public Works Maintenance Building and the Otero County Fair Exhibit Building. The Otero County Public Works building was initially bid as a basic shell only 20,000 SF pre-engineered metal building. With the base bid just under ½ million dollars, the owner was able to award the interior construction portion of the design for a complete and functional facility. The new Otero County Fair Exhibit Building project was also approximately 20,000 SF pre-engineered metal building and was awarded under an RFQ process. White Sands Construction was not only the most qualified contractor selected for the project under the RFQ, but also had the lowest bid price. The as awarded project came in at just over 1 million dollars and although there was a 4% increase in the contract price through owner requested change orders, none were directly requested by the contractor. The new fair exhibit building was also a very time sensitive project requiring complete demolition of the old exhibit buildings and construction of the new exhibit building to be completed in less than 8 months from official notice to proceed. White Sands Construction was able to organize their efforts along with their subcontractors to complete all tasks prior to the 2009 Otero County Fair. White Sands Construction management staff and project superintendent worked well with not only the design team, but the many members of the Fair Board, Otero County purchasing, management and maintenance staff and the interested general public throughout the project.

Although the recent Fair Exhibit building was not as large as most of White Sands typical projects, it offered many unique challenges for the builder. White Sands Construction met all the challenges and offered real solutions in a timely manner to provide the Otero County Fair with a complete and functional building at a very competitive price. Through the hard work of their professional staff White Sands Construction assured Otero County had another successful project the community can be proud of.

White Sands Construction followed standardized construction procedures through the RFQ, RFI, RFP and formal Change Order processes. Their communication was quick and responsive and provided documentation on all matters. We look forward to the opportunity to work with White Sands Construction on future projects and consider them a real asset in the building industry. If you need any further information please do not hesitate to give me a call. I can be reached at 575.532.8670 or 575.644.4813.

Sincerely,

David M. Shields
Project Manager
Las Cruces Office